The Highest Earnings is an online interactive game based on the prisoner’s dilemma. Students are divided into two teams (A and B). These teams then compete against each other with the objective of earning as many points as possible.

Students have to plan their strategy, in order to do this they have available:

- Internal negotiations
- External negotiations
In the internal negotiations, only members of the same group can participate to reach a decision. In the external negotiation, participants can either negotiate internally or negotiate with a specific member of the other group (the spokesperson) in order to reach an agreement.

Professors manage the game establishing the number of rounds, the time for each one and defining which of them are open to external negotiation.
Both internal and external negotiations are available through a chat application.

External chats are public for all players, but internal ones are only for same team members.